

**AIRTEC** **MUNICH**

OCTOBER 12 - 14, 2020 // MTC MUNICH, GERMANY

FUTURE

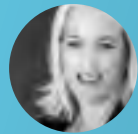
ENABLING

MOBILITY

**AEROSPACE MEETS AUTOMOTIVE**

EXHIBITION // B2B MEETINGS // CONFERENCE // WORKSHOPS

„Materialise was very positive about the quality of the visitors, the meetings and talks. In particular due to the good preparation prior to the show days and the extremely efficient B2B-software we could convince top class customers directly at our booth about our services and solutions.“



Materialise | Sonja Rasch, Sales Director Manufacturing D/CH (Germany)

“AIRTEC19 was the perfect platform which connects companies by efficiently and rapidly moving decision makers which opens new economic opportunities on a global scale. At the same time, climate change has become a clear concern for our society. Humanity’s impact on the climate requires action on many fronts. Future mobility is already taking significant action with vehicle developments and new concepts where safe and secure digital city infrastructures become super important.“



Apsys | Maik Kaminski, Business Development Manager (Germany)

“For the last ten years, AIRTEC is one of the year milestones in our program for the international promotion of our aerospace supplying companies. A good presence of qualified buyers coming from a wide range of countries, an easy-to-manage online B2B platform, a convenient venue and a well-focused target of the supply chain segment are the strengths of an event that is open to the new trends involving aerospace sector.”

Álava Chamber of Commerce and Industry | Fidel Gómez, Head of Industrial Service (Spain)

# THIS IS AIRTEC 20

„The Bavarian Government supports this exhibition AIRTEC in Munich as it covers the requirements of modern future mobility. The AIRTEC 20 will show the power of innovation for environment friendly mobility and be a bridge between traditional air shows or automotive exhibitions. The demands of our common future require new solutions for the challenges that our industries are already faced with.



BILL HOLLER  
Chairman of the  
Advisory Board

AIRTEC 20, the B2B trade fair and conference event provides an ideal platform for companies that show their interest to participate in this mobility future.

It will bring industry, science, decision makers and OEM together in an outstanding format: AIRTEC 20.“

„Isolated transport modes were yesterday, even isolated transport systems. Even if we are only at the beginning - the Internet of Things enables total networking; and it will come. AIRTEC 20 has recognized the signs of the times. Decentralized, autonomous mobility systems that communicate with each other and control themselves cybernetically are the future, in short: "Mobility 4.0". The human being with its need for mobility within an intact environment stands in the focus of this development.



HANS-JOACHIM HEUSLER  
Vice-Chairmen of the  
Advisory Board

AIRTEC Munich provides the showcase and transformation platform for "Mobility 4.0", based on the aerospace industry, which is always at the forefront of technology. Here you will find the so-called "enabling technologies" for tomorrow's mobility. The airport is becoming a mobility hub, a smart city where various transport systems meet and network. AIRTEC, which focuses primarily on these enabling technologies, closes a gap in the international trade fair calendar and I am delighted to be able to participate in this exciting task.“

# AIRTEC MUNICH

## ENABLING FUTURE MOBILITY

AIRTEC 20 is the international B2B trade fair and dialogue platform for aerospace and future mobility at the high-tech location of Munich, Bavaria. In close cooperation between industry, science and politics, AIRTEC 20 is as much an outstanding transformation showcase as an innovation driver offering forward-looking discussions and solutions for climate-friendly and future-oriented mobility.

Exhibitors, keynotes, conference topics, B2B meetings and workshops will focus on core areas such as modern mobility concepts, components & systems, materials & production, design & structures, research & development, legal framework & certification and information & communication.

3 DAYS



6000 COMPANIES

30 NATIONS

**CREATE. CONNECT.  
COLLABORATE.**

## TOPICS OF AIRTEC 20

- Modern and climate-neutral mobility concepts
- Components & systems
- Materials & production
- Design & structures
- Research & development
- Legal framework & certification
- Information & communication

- Aerospace Components
- Additive Manufacturing Technologies
- Smart Manufacturing and Supply Solutions
- Materials
- Design and Engineering
- Hybrid Engine Technology
- Urban Air Mobility Solutions
- Autonomous Flying
- Electric Propulsion Technology
- High Voltage Systems
- Battery and Hydrogen Technologies
- Energy Systems
- Modern Flight Control Systems
- 5G Mobile Network Technology
- Future Artificial Intelligence and Quantum Computing
- Electronics
- Synthetic Fuels
- Testing
- Satellite Communication

### WHAT CAN YOU EXPECT AS AN EXHIBITOR AT AIRTEC 20?

- An international trade fair with great contacts to buyers and technology experts from OEMs and primes world-wide
- Top-organized, pre-arranged B2B-meetings at highest level
- An innovative inspiring conference with top experts from the aerospace industry and future mobility
- Exciting workshops on hot topics
- New business opportunities and first class networking

Be part of a three-day premium event with an exclusive exhibition, high standard B2B meetings, inspiring conference and practice-oriented workshops.

# 3-DAY INTERNATIONAL EXHIBITION

More than 300 companies from 20 nations demonstrating their future mobility, aerospace and automotive products and services. Present your solutions and ideas, capabilities and innovations to purchasers and supplychain managers and to technical experts involved in innovative mobility.



# 3-DAY INTERNATIONAL CONFERENCE



AIRTEC Conference, 2019

## I SAY YES TO AIRTEC 20 BECAUSE ...

„AIRTEC offers suggestions and solutions for integrative future technologies. Our software products for visualisation, modelling and production should not be missing there.“



SCHOTT SYSTEME GmbH  
Hans-Joachim Schott, Managing Director

„... the future will be run by intelligent mobility. The AIRTEC event helps us to develop ourselves and our products in this high technology.“



Bernard Technologies GmbH  
Dr. Stefan Schwarz, Managing Director

Exclusively selected speakers from future mobility, aerospace and automotive industry, science and politics strategically focusing on the actual challenges of innovative mobility and depicting the opportunities for market entrance relating to concepts, products and technologies.

Get into direct contact with relevant decision makers who are interested in fathom the strategic orientation of their companies based on the conference topics, network and discuss.

“Driven by the trend of digitalization and electrification, the vision of future mobility depends on seamless integration of advanced technologies such as powerful onboard sensors, high data inflight connectivity, reliable communication links and precise flight navigation. As an expert in aerospace and automotive testing, Rohde & Schwarz is leading the way with innovative test solutions for safety and security.”



Rohde & Schwarz  
Tobias Willuhn, Program Management Aerospace & Defense

# B2B MEETINGS

## PREORGANISED NETWORKING AT HIGHEST STANDARD

Benefit directly from exclusive B2B VIP contacts to strategic buyers of OEMs and primes as well as selected top managers in R&T, R&D, global sourcing and supply chain and present your products, services or concepts. Over the B2B portal all exhibitors can pre-arrange business talks with purchasers/buyers and tech talks with technological orientated target groups like e.g. engineers and developers.

## HOW DO THE B2B MEETINGS WORK?

The B2B meetings will be pre-organised via a B2B-online portal during a period of six weeks before the event. As an exhibitor you register in the platform with your company data and your contact persons and you describe the specialties of your products and technology. Also buyers and technology experts from OEMs, primes, engine manufacturers, system suppliers, airlines, register in this platform with their profiles. During these six week period, you place meeting requests and settle your meetings. You create your own meeting calendar and know exactly before the event whom you will meet. A meeting is settled for 30 minutes. Your meeting partner comes to your stand.

Extract of companies, who have attended the B2B meetings at AIRTEC with procurement, supply chain, technology and innovation managers in the previous years and met with the exhibitors. They are again invited to participate in the B2B meetings AIRTEC 20 and more companies:

Aernnova | Aero Vodochody | Airbus | Airbus Helicopters | Austro Engine | Autoflug | BAE Systems | Bell | Boeing | Bombardier | Bosch Aviation | Comac Diehl | Dornier Seawings | Eaton | Elbit | Embraer EmbraerX | ESEN | FACC | GE Aviation | GKN Honeywell Aerospace | IAI | Kawasaki Heavy Industries | Leonardo | Liebherr Aerospace | Lilium Lufthansa Technik | MBDA | Meggitt Aerospace Mitsubishi | Northrop Grumman | OGMA | OHB System | Parker Aerospace | Piaggio | Pratt & Whitney Premium Aerotec | Raytheon | Rolls-Royce | Ruag Lockheed/Sikorsky | SABCA | Safran | Schiebel | Sell Sener | Spirit | Sukhoi | TAI Turkish Aerospace Industries | Thales Alenia Space | Turbomeca



# WORKSHOPS

On top of the keynotes and sessions there will be communicative practice-oriented workshops.



## DEVELOPERS MEET DEVELOPERS

AIRTEC 20 is directed at an international audience, technical directors, senior managers, project heads, R&D managers, R&T managers, engineers, purchasers from future mobility industries to discuss practical questions.

Technical experts and lateral thinkers who are involved in challenging questions of innovative mobility will benefit from the intersectoral cross selling potential of AIRTEC 20.

„Being present at the AIRTEC means for me a possibility to be up-to-date with the latest ideas and trends in technology through the entire supply chain. I am able to discuss on potential new projects concerning future mobility. Having always an ear on the market is essential for a leading manufacturer in Aeronautic and Space industry, like LATÉCOÈRE. The obligatory B2B meetings, which are the best through the entire market, enable me to completely plan my schedule: I know in advance who likes to meet me, and what we are going to talk about. Hence I am able to preselect, in order to save precious time for me and my meeting partners. See you all next year!”



Latecoere Interconnection Systems  
Ralf Banitzki, Sales Director (Germany)

# EXHIBITION BOARD



**Ralf Banitzki**  
Latecoere  
Interconnection Systems



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Modell und Formenbau  
Landesverband Bayern



**Alexander Doliva**  
OWWF



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diondo GmbH



**Michael Hetzenecker**  
Piterion GmbH



**Hans-Joachim Heusler**



**Bill Holler**  
Industrio GmbH



**Prof. Florian Holzapfel**  
TUM WFSO Chair of Flight  
Systems Dynamics



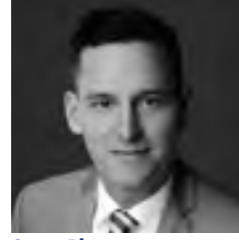
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APSYS – An Airbus  
Company



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AES Aerospace Embedded  
Solutions GmbH



**Bernd Mattner**  
Mattner Engineers &  
Advisers



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Solutions GmbH



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Carafoli“



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**Marcus Willand**  
MHP



**Tobias Willuhn**  
Rohde & Schwarz



**Yvonne Zienert**  
OWWF OstWestWirtschafts-  
Forum Bayern eV

## AIRTEC MUNICH

ENABLING FUTURE MOBILITY

### ORDER FORM

#### SURFACE RENTAL FOR A ROW STAND

(Price per sqm)

€ 429	12 sqm	• Corner stands, end of row stands and block stands will be surcharged with 7 % per corner on the sqm-price plus a promotion fee of € 698 (unless exempt*) including waste removal B2B meetings
€ 409	13 - 20 sqm	• including admission to attend the conference
€ 399	21 - 30 sqm	
€ 389	> 30 sqm	

#### STAND SPACE – BARE STAND

(Minimum size 12 sqm)

Size of stand  x  =

- Row stand
- End of row stand (with 2 corners)
- Corner stand (with 1 corner)
- Block stand (with 4 corners)

#### READY INSTALLED SYSTEMS

- We are interested in a ready-installed stand system. Please provide us information.

#### BUSINESS AREA

- Design & structures
- Materials & production
- Components & systems
- Research & development
- Information & communication

- Legal framework & certification
- Modern and climate-neutral mobility concepts
- Other

#### MAIN EXHIBITOR

Alphabetical listing in the catalogue, under the letter \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City and Postal Code \_\_\_\_\_

Country \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

Email \_\_\_\_\_

Authorized Person \_\_\_\_\_

Homepage \_\_\_\_\_

VAT ID \_\_\_\_\_

**CONTACT PERSON**

First Name, Surname \_\_\_\_\_

Position \_\_\_\_\_

Phone \_\_\_\_\_

Mobile \_\_\_\_\_

Fax \_\_\_\_\_

Email \_\_\_\_\_

\*Foreign (non-German) companies are exempt from paying VAT 1, if they are located within the EU and provide a valid VAT ID in the document above OR 2: if they are located outside the EU and supply proof of their entrepreneurial status by providing an excerpt from the trade register or a similar document.

We agree to make payments for our stand space as follows: 50 % of the stand space rental must be paid with this legally-binding application. The second payment of 50 % of the rental space fee must be paid no later than 8 weeks before the opening date of the exhibition. All further charges must also be paid in full in the final instalment. For stand space up to € 8,000 and ready-installed systems, 100 % of the rental fee including promotion fee must be paid with this legally-binding application. Should such payments be delayed, the organiser reserves the right to place a third-party on the stand space. All prices are quoted plus VAT. The law of the Federal Republic of Germany applies. The place of fulfilment and court of jurisdiction is Munich / Germany. Our general exhibition terms and conditions apply.

Signature \_\_\_\_\_

Date \_\_\_\_\_

#### ORGANISER / CONTACT

IGF Innovative Global Fair GmbH  
Schloßschmidstraße 5  
80639 München  
Germany

T: +49 (0) 174 614 81 31

info@airtec.aero  
www.airtec.aero

# INTERESTED? BOOK YOUR BOOTH NOW!

## ORGANISER / CONTACT

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## DATE

October 12 - 14, 2020

## VENUE

MTC Munich  
Building 1  
Taunusstraße 45 / Ingolstädter Straße  
80807 Munich  
Germany