

RATES AND BOOKING FORM for Niedersachsen Aviation Members

BASIC

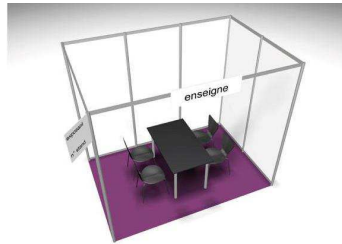
4000€

3600€

A 6sqm booth (3x2) equipped with:

- Hard walls
- Lights
- 1 table + 3 chairs
- Carpet
- Company name
- ***POWER NOT INCLUDED***

Admission for 1 delegate



- ♦ A detailed company profile in the online AEROMART TOULOUSE 2020 catalogue
- ♦ Access to the detailed event's catalogue
- ♦ **A customized 2-day schedule of pre-planned B2B meetings based on your choices (December 2 & 3)**
- ♦ Access to all workshops and conferences on December 2 & 3
- ♦ Free coffee and cold drinks offered on December 2 & 3

BASIC PLUS

6000€

5500€

A 12sqm booth (6x2) equipped with:

- Hard walls
- Lights
- 2 tables + 6 chairs
- Carpet
- Company name
- ***POWER NOT INCLUDED***

Admission for 2 delegates



- ♦ A detailed company profile in the online AEROMART TOULOUSE 2020 catalogue
- ♦ Access to the detailed event's catalogue
- ♦ **A customized 2-day schedule of pre-planned B2B meetings based on your choices (December 2 & 3)**
- ♦ Access to all workshops and conferences on December 2 & 3
- ♦ Free coffee and cold drinks offered on December 2 & 3

DELUXE

7500€

7000€

A 12sqm booth (6x2) equipped with:

- Hard walls
- Lights
- 2 tables + 6 chairs
- Counter + Display rack
- Storage
- Carpet + Company name
- Graphics (see Technical Guide)
- ***POWER NOT INCLUDED***

Admission for 2 delegates



- ♦ A detailed company profile in the online AEROMART TOULOUSE 2020 catalogue
- ♦ Access to the detailed event's catalogue
- ♦ **A customized 2-day schedule of pre-planned B2B meetings based on your choices (December 2 & 3)**
- ♦ Access to all workshops and conferences on December 2 & 3
- ♦ Free coffee and cold drinks offered on December 2 & 3

PREMIUM

10000€

A 24sqm booth (6x4) designed & equipped with:

- Hard walls + Lights
- 1 reception counter
- 1 table + 3 armchairs (lounge area)
- 1 table + 4 chairs
- 1 storage + Carpet
- 1 large customized fascia board
- Graphics (see Technical Guide)
- **1 ELECTRIC OUTLET**

Admission for 3 delegates



- ♦ A detailed company profile in the online AEROMART TOULOUSE 2020 catalogue
- ♦ Access to the detailed event's catalogue
- ♦ **A customized 2-day schedule of pre-planned B2B meetings based on your choices (December 2 & 3)**
- ♦ Access to all workshops and conferences on December 2 & 3
- ♦ Free coffee and cold drinks offered on December 2 & 3

***Attention: all the pictures are for reference only and subject to modifications**

AEROMART SUMMIT DECEMBER 1st

150€ / Delegate

Conferences coordinated by BCI Aerospace
Admission for 1 delegate

Program and speaker details will be provided on our website: <http://www.aeromart-toulouse.com/#>

Lunch, cold and hot drinks will be included in the fee

OPTIONAL FEATURES

You must select **Yes** or **No** in the below section and enter the correct figures

Aeromart Summit December 1	Yes	No	150€ x (individuals)
Business Lunches (2 days-package: December 2 & 3)	Yes	No	70€ x (individuals)
Workshop*	Yes	No	1500€ per session
Extra delegate(s)**	Yes	No	300€ x (individuals)
Personalized booth panel	Yes	No	300€ (price for each panel) x (number)
Creation of your roll-up	Yes	No	300€ (price for each roll-up) x (number)
Video-Package Rental (screen + DVD player)	Yes	No	700€
Power supply on your booth	Yes	No	150€
Catering at your booth	Yes	No	*Price on request

* A "Technology Workshop" must focus on one of your specific capabilities that have applications in various sectors. A brief is requested for initial validation to ensure alignment with key topics focus on the event. If your workshop is validated, the overview will be included in the both the online catalogue and event catalogue to maximize communication about the topic.

** Unrestricted access to all workshops and conferences on December 2 and 3.

SPONSORING OFFERS :

You want a greater visibility for your company at AEROMART? Make the difference! Select one of these options :

PLATINUM SPONSOR A 24sqm booth + 5 delegates + a schedule with pre-arranged approved meetings + a video up to 90 sec presenting your company (played nonstop at the VIP area, business center, coffee corner...) + your logo on the event website and on other marketing materials + a two-sided advert page in the event program booklet + an advert page in the soft copy (PDF format) of the event catalogue + a two-sided flyer presenting your company inserted in the folders distributed to all participants + 3000 free goodies (customized & supplied by you).	25000€
GOLD SPONSOR A 12sqm Deluxe booth + 3 delegates + a schedule with pre-arranged approved meetings + an up to 90 second video presenting your company (played nonstop at the VIP area, business center, coffee corner ...) + your logo on the event website and on other marketing materials + a two-sided advertising page in the event program booklet + one advertising page in the soft copy (PDF format) of the event catalogue	16000€
SILVER SPONSOR A 12sqm booth Deluxe + 3 delegates + a schedule with pre-arranged approved meetings + your logo on the event website and on other marketing materials + a two-sided advertising page in the event program booklet + one advertising page in the PDF catalogue	13000€
BRONZE SPONSOR A 12sqm booth Deluxe + 2 delegates + a schedule with pre-arranged approved meetings meetings + your logo on the event website and on other marketing materials + one advertising page in the soft copy (PDF format) of the event catalogue	10000€
MOBILE APPLICATION SPONSOR Promote your brand through a wide range of all our visibility options: a splash screen with your company logo each time when the app will be launched by the attendees, your company logo on the interactive floor map in the map... Please contact us for more details	10000€
HOT & COLD BEVERAGE AREA SPONSOR Support a complimentary beverage spot on December 2&3. This area would consist of tables at two different locations where the attendees can have free hot and cold drinks. It is possible for you to have a rollup banner, supplied by you , as well as your supplied brochures on a shelves rack.	15000€
VIP LOUNGE SPONSOR The VIP lounge is the selective area reserved for top executives with busy schedules of meetings. a rollup banner supplied by you presenting your company placed at the area entrance + 4 easels with your company name laid on bar where executives enjoy free hot & cold beverages + an up-to 30 sec video presenting your company. This file will be played nonstop on screens located inside the VIP area.	10000€
LANYARDS SPONSOR 3000 attendees are expected at this event. Every single attendee will receive a badge with the lanyard. Supply lanyards with your company name and logo and we'll distribute them along with the personal badges. You shall supply and deliver the lanyards at the address we'll indicate.	10000€
COCKTAIL SPONSOR (on December 2, for all participants)	* Price on request
An advert page in the Aeromart booklet (provided by you)	1000€
A two-sided advert page in the Aeromart booklet (provided by you)	2000€
Supply your company logo and we'll post it on the event official website below all the official partners.	1500€
Presentation of your leaflets at our reception desk (provided by you)	2000€
Your ads in Air & Cosmos (20% discount)	Please contact Cyril Mikailoff , Sales Director, +33 6 21 71 11 18 / cmikailoff@air-cosmos.com

ORDER CONFIRMATION

Please check the appropriate boxes, enter the correct figures and make sure this section matches your selection above.

<input type="checkbox"/> Basic - 6sqm / 1 delegate	3600€
<input type="checkbox"/> Basic Plus – 12sqm / 2 delegates	5500€
<input type="checkbox"/> Deluxe – 12sqm / 2 delegates	7000€
<input type="checkbox"/> Premium – 24sqm / 3 delegates	10000€
<input type="checkbox"/> Aeromart Summit	150€ x (individuals) =
<input type="checkbox"/> Business lunches (2 days-package : December 2 & 3)	70€ x (individuals) =
<input type="checkbox"/> Workshop	1500€
<input type="checkbox"/> Extra Delegate(s)	300€ x ... (individuals) =
<input type="checkbox"/> Personalized booth panel	300€ (price for each panel) x (number) =
<input type="checkbox"/> Creation of your roll-up	300€ (price for each roll-up) x (number) =
<input type="checkbox"/> Video-Package Rental (screen + DVD player)	700€
<input type="checkbox"/> Power supply on your booth (except 24m² booth)	150€
<input type="checkbox"/> Catering at your booth	* Price on request
<input type="checkbox"/> PLATINUM SPONSOR	25000€
<input type="checkbox"/> GOLD SPONSOR	16000€
<input type="checkbox"/> SILVER SPONSOR	13000€
<input type="checkbox"/> BRONZE SPONSOR	10000€
<input type="checkbox"/> MOBILE APPLICATION SPONSOR	10000€
<input type="checkbox"/> COFFEE BREAK SPONSOR	15000€
<input type="checkbox"/> VIP LOUNGE SPONSOR	10000€
<input type="checkbox"/> LANYARDS SPONSOR	10000€
<input type="checkbox"/> COCKTAIL SPONSOR (2 nd Dec)	* Price on request
<input type="checkbox"/> An advert page in the Aeromart booklet	1000€
<input type="checkbox"/> A two-sided advert page in the Aeromart booklet	2000€
<input type="checkbox"/> Your logo on our website: toulouse.bciaerospace.com	1500€
<input type="checkbox"/> Presentation of your leaflets at our reception desk	2000€
Grand total €
Taxes if applicable* (20%)
Net due to advanced business events €

PAYMENT TERMS:

*Additional Information on tax

- Your company is registered in France, French tax (VAT) is due
- Your company is registered in a European Union country, excluding France, French tax is not applicable (you must report it to your fiscal administration). Please indicate the tax registration number of the billed company.
- Your company is based in a non-European country, no taxes are applicable.
- Your company is registered in Italy, Italian tax (VAT) is due. Our Rome office will bill you and include the VAT amount.

A 60% down-payment is required. Your account must be balanced prior to the event. Full payment at booking is also accepted.

Please note that our bank details have changed. If you have previously attended one of our events, please be sure to update our details accordingly.

Payment can be made by:

- Credit card (visa, master card or American express only) from an online facility
- Wire transfer to our bank account (send us a copy of the receipt by email)

Our bank account details:

IBAN: FR76 3000 4008 0400 0107 2835 736
BIC Code: BNPAFRPPXXX
Bank : BNP PARIBAS PARIS-CENTRE AFFAIRES
Bank address: 8 - 10 avenue Ledru Rollin – 75012 Paris, France

AEROMART TOULOUSE 2020 - GENERAL TERMS & CONDITIONS

Event name: **AEROMART TOULOUSE 2020** (referred to as the "Event"):
Date: **December 2nd to 3rd, 2020** (referred to as the "Event date")
Location: **Parc des Expositions de Toulouse** (referred to as the "Place"):
City, Country: **Toulouse, FRANCE**

1/ ORGANIZATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the Organizer.

2/ PURPOSE

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

3/ PLACE AND DATE

The Event will be held at the Place and dates indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of *force majeure*, in which case no compensation shall be due to the Participant.

The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

4/ REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with other attendees. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

The participant may cancel their registration forty-five days (45) or more prior to the Event without any penalties. However, if the cancellation is submitted twenty-one (21) to forty-four (44) days prior to the Event, the Participant must pay thirty percent (30) of the total amount of their registration fees. If the cancellation is submitted twenty day (20) and less prior to the Event, the Participant must pay the full amount.

All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access the Participant to the Event if their accounts are not settled.

5/ SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

6/ OBLIGATION TO PRODUCE A RESULT

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

7/ INSURANCE

The Organizer is the sole legal responsible for the Event. However, the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a third party. The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

8/ APPLICABLE AMENDMENTS

The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement. Such amendments shall be notified and diligently sent to the Participant and come into force immediately.

Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case no refund or compensation of any kind shall be due to the Participant.

9/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo in marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

10/ SETTLEMENT

The Participant agrees with these terms and conditions by signing this agreement. In the event of disagreement, the Participant agrees to first submit their query to the Organizer and seek amiable settlement. If no amiable settlement is found the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

11/ PRIVACY AND SECURITY POLICY

I do accept [the policy of privacy & confidentiality and management of personal information](#).

Company Name : _____

I hereby agree with advanced business events terms and conditions

Address : _____

Date : _____

VAT Number : _____

Signature :

Contact Name : _____

Company's stamp: