

# Exhibitor INVITATION 2026

airtec.aero



Airtec 2026 & DefenceTec 2026  
**TWO EVENTS – ONE TICKET**

# AIRTEC

OCT 20 – 22, 2026  
AUGSBURG  
GERMANY



International Supply Fair on Aerospace, Defence & Security  
Exhibition | B2B Meetings | Conferences

Proud partner of

**ENFORCE TAC**



# MISSION

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## **Airtec: The European Hub for Advancing the Aerospace Supply Chain**

Airtec is dedicated to being the central meeting place in Europe for the advancement of the aerospace supply chain – a mission that is more crucial than ever in times of global transition towards climate neutrality.

Nowhere else does innovation, excellence, and future development take centre stage as they do at Airtec. This is where leading experts from industry, academia and the service sector come together to exchange insights on the latest developments, trends, and use cases.

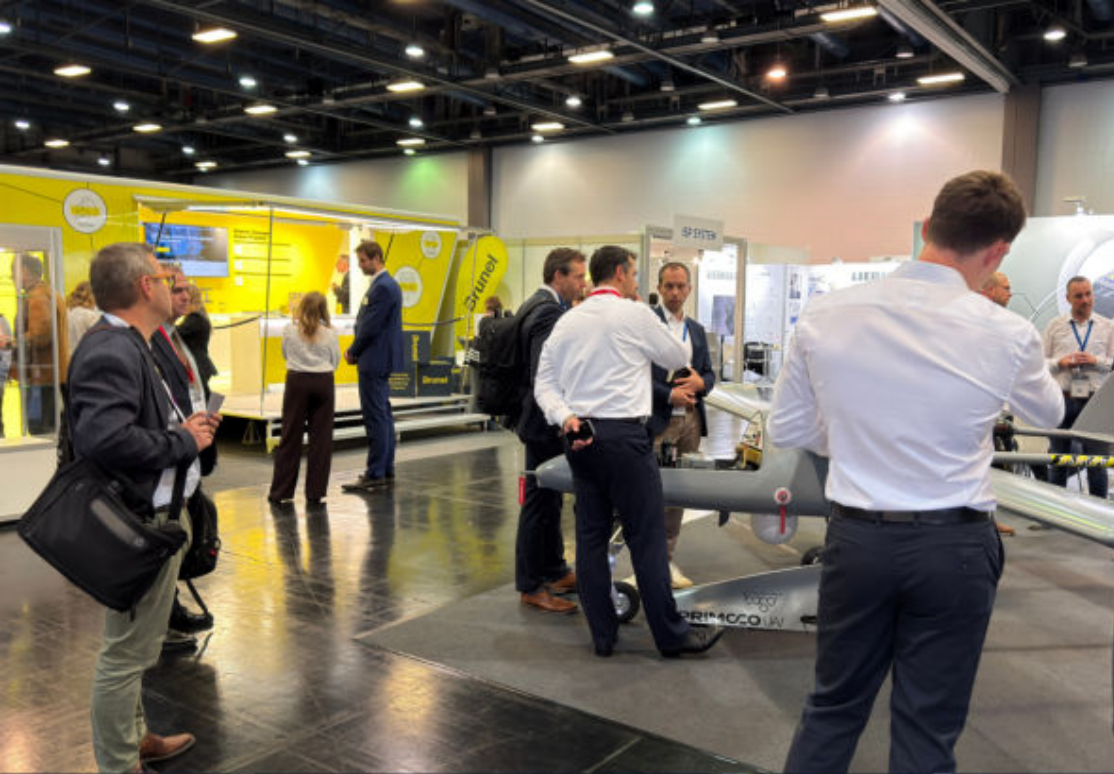
Exhibitors are typically mid-sized suppliers looking to connect with new customers in a highly targeted way. At Airtec, they meet senior technology managers and procurement executives from OEMs and 1st Tier suppliers.

To ensure suppliers reach potential customers with precision, Airtec offers a digital platform where B2B meetings can be arranged in advance, taking place on-site during the event. The result is an ultra-efficient “speed dating” format between suppliers, OEMs and 1st Tier companies.

We appreciate your interest in Airtec. This document provides key facts that may be relevant to you as a potential exhibitor. We would be delighted to discuss how you can be part of it.



Diana Schnabel & Volker Schulze  
Exhibition Management Airtec 2026



»The AIRTEC 2025 in Augsburg addressed the relevance of the new orientation in the market, especially for dual use and defense applications. It enlarged the prospect of this event, where professionals are able to have access to information, innovative approaches and concrete business outlooks. This event is one of the few in Europe, where you can meet and exchange with companies and customers at so many different levels of company sizes and value creation. And you always take away new insights, and new ideas how to progress on various matters within your business.«



**Thomas Tschirner**

Head of Defence Programmes Germany - JDG,  
ArianeGroup GmbH

If you are also interested in our DefenceTec 2026, you will find all the facts and figures in this brochure:



[airtec.aero/brochure\\_defencetec](https://airtec.aero/brochure_defencetec)

#### How Does Airtec Work?

- The majority of exhibitors are mid-sized suppliers.
- Before the event, they schedule B2B meetings via a digital platform, which then take place on-site at Airtec. A proven keyword system ensures that all participants can assess in advance whether they are the right fit for each other.
- Alongside the exhibition, international expert conferences are held, where renowned specialists from around the world present the latest trends, developments and use cases. These high-level conferences serve as beacons, showcasing the outstanding quality and significance of Airtec.

#### What's New in 2026?

One change stands out in particular this year: the Defence & Security sector of AIRTEC, which has been highly successful in recent years, will gain greater prominence and now appears under its own brand: **DefenceTec 2026**.

AIRTEC and DefenceTec remain "identical twins" and always take place side by side. **One ticket provides access to both events as well as to the conferences of each event.**

»Airtec 2025 exceeded expectations. The diversity of exhibitors, cutting-edge technologies, and insightful conference sessions offered a comprehensive view of the future of aerospace. It was inspiring to see how the industry is driving forward innovative aviation and space solutions and applications.«



**Dr. Simon M. Kothe**  
Fraunhofer Aviation & Space, Head of Central Office

# WHY EXHIBIT AT AIRTEC 2026?

## NEW CUSTOMERS

**As a supplier, AIRTEC provides you with direct access to new customers**  
– primarily OEMs and 1st Tier suppliers

## HIGHLY TARGETED MATCHMAKING

**A dedicated digital B2B platform ensures highly targeted matchmaking.**  
(‘B2B Meetings’ - see following pages for details)

## SOURCING COMPANIES

**Invited companies with procurement/supply chain management and technology**

Airbus, Airbus Helicopters, Elbe Flugzeugbau, Boeing, Diehl Aviation, Diehl Defence, Hensoldt, Leonardo, Elbit, Rafael, Rheinmetall Air Defence, Sikorsky, Senior Aerospace, Safran, Safran Engines, Thales, Kongsberg, Rolls Royce, Isar Aerospace, MBDA, Quantum, Skyeton and many more UAV Companies

# SELECTION OF EXHIBITORS AIRTEC 2025 & 2026



# WHAT EXHIBITORS SAY

»We got to know Airtec 2025 as the innovative trade fair for the technological requirements and challenges in the aerospace and defense industries.

Particularly impressive were the interdisciplinary inquiries and discussions among participants about the required increases in the effectiveness of production processes and quality assurance.

Offline programming in virtual space and the subsequent simulations with direct virtual commissioning of real systems were of particular interest.

In addition, the trade fair provided an excellent platform for solution-based discussions. B2B matches important innovations in international cooperation was successfully developed.«

 **Günther Battenberg**  
Managing Director

»Our second participation in Airtec 2025 was a resounding success. The B2B matching facilitated valuable business opportunities with new partners. As a small-to-medium enterprise, the Airtec event is an invaluable opportunity to meet our clients and demonstrate our knowledge and expertise. The event provided a valuable opportunity to gain insight into the latest innovations in the aerospace and defence industries, facilitated by the presence of numerous exhibitors and visitors.«

 **Mickaël CHAVIGNEAU**  
Embedded Actuators Business Manager, ISP SYSTEM

# WHAT EXHIBITORS SAY

WHAT TO EXPECT

»Being the first time at the AIRTEC in 2025 we were surprised of the impact we got from this rather small event. AIRTEC is a meeting point of experts and high level professionals in the aerospace and defense sector. You can get in touch with relevant people open to new technology in a compact format with short distances between presentations, exhibition booths and well organized B2B meeting opportunities. Uncomplicated, efficient and effective.«

**BICONEX** Dr. Jürgen Hofinger  
Managing Director, CEO

»AIRTEC 2025, with its strong focus on defense, was therefore an extremely well-attended, innovative trade fair event with top-class exhibitors and visitors. The exceptional and competent presentations by leading specialists in aerospace and defense technology provided the perfect setting for intensive exchange and inspiring discussions. In addition to the many discussions about innovative ideas and concrete solutions, a number of promising projects were outlined at our booth, which will be further developed after the trade fair. This makes AIRTEC 2025 an extremely successful trade fair for us, which was particularly valuable for us as a specialized supplier due to its focus on the aerospace/defense sector. AIRTEC 2025 was a strong performance by the privately owned trade fair company IGF Innovativ Global Fairs GmbH, whom we would like to thank for the excellent organization of the trade fair. We will be there again in 2026 and look forward to it. The AIRTEC trade fair is an indispensable platform for us to continue successfully generating growth for our company.«

**HYBTRONICS** Christian Schulz  
Hybtronics Microsystems S.A.

# WHAT TO EXPECT

8.000+

EXPERTS

from 30+ nations

280+

COMPANIES

from 30+ Nations

135+

SPEAKERS

highly renowned speakers  
from all around the globe

30+

NATIONS

Japan | Austria | Italy | Ukraine | Switzerland | Poland | France | Spain | Sweden | Czech Republic | United States | Turkey | Netherlands | Israel | Luxembourg | United Kingdom | Belgium | Denmark | Estonia | Romania | China | India | Norway | Republic of Korea | Slovakia \*

\*present at AIRTEC 2025

# WHAT EXHIBITORS SAY

B2B MEETINGS

## B2B MEETINGS

HOW THEY WORK

### ONLY EXHIBITORS ALLOWED

#### Only exhibitors allowed as vendors

Only exhibitors are allowed as vendors of their products in the B2B meetings. And thus, only they meet procurement managers, supply chain managers, R&D managers, R&T managers and other high-ranking tech managers, especially from OEMs.

#### High-ranking and targeted on the other side

On the other side are high-ranking tech managers who are looking for new suppliers. To ensure that this group of people also loves Airtec, the event is always focused on technology and innovation. This ensures that the tech professionals can also network with each other in an efficient way.

#### Converge precisely

The Airtec digital platform opens as early as three months before the event. Then both sides - exhibitors and seekers - begin to insert their goals with the help of a fixed keyword register. The exhibitors enter what they have to offer. The buyers and tech managers, what they are looking for. In this way, the digital platform can bring together those who are a perfect match.

#### Request, accept, reject

Once the software has identified the potential matches, the parties involved can request a meeting with each other, which will then take place later on site at Airtec's fair ground. Everyone sees who the potential meeting partner is and can accept or decline the meeting.

#### 30-minute meetings on site

The accepted meetings then take place on site at the exhibition centre. Often described by participants as „absolutely effective and efficient - strung together like a string of pearls“. The scattering losses that a normal booth often has at other trade fairs are eliminated.

»AIRTEC 2025 provided a well-rounded overview of current developments in the aerospace and defence sector. The combination of relevant technologies, a good mix of exhibitors and informative conference sessions offered useful insights and practical ideas for our work. We had constructive conversations and identified several promising points for further collaboration.«

**AIRBUS**

**Raul Alonso Sanchez\* & Jens Heilig\*\***

\*HO Prog. Proc. Combat Air Systems & \*\*Manager Military Relations Combat, Airbus Defence and Space

»The AIRTEC 2025 in Augsburg has developed into a proven platform for exchange and networking in the aerospace sector. It's a place for genuine professional exchange, tailored directly to the needs, challenges and enormous innovative strength of small and medium-sized enterprises in collaboration with OEM and larger corporations. You meet decision-makers and experts, discuss specific projects on an equal footing and take away valuable, actionable ideas.«

**CTC**  
we are composites

**Marc Fette**

Composite Technology Center / CTC GmbH (An Airbus Company), CEO

#### Why are so many exhibitors so enthusiastic about Airtec?

It's often because they were very active in Airtec's B2B meetings and thus met buyers and high-ranking tech managers from mainly OEMs and Upper Tiers in 30-minute meetings, of which it was already clear beforehand that they were a perfect match.



# WHAT EXHIBITORS SAY

»We are delighted to look back on a highly successful AIRTEC 2025! This year's event once again confirmed its role as a key meeting point for the international aerospace and defence community. The strong growth of the defence sector was clearly reflected in the impressive participation of exhibitors and visitors, leading to numerous new business contacts and partnerships. AIRTEC 2025 provided an ideal platform for innovation, dialogue, and collaboration between industry leaders, suppliers, and research institutions. The dynamic atmosphere and the high quality of discussions underscored the importance of this event for shaping the future of aerospace and defence technologies.«



**Dr. Olaf Günnewig**  
diondo GmbH, Head of Business Development

»Airtec 2025 was a much better experience for us than 2024:

We saw more visitors, and they were of a higher calibre. The number and quality of exhibitors was good, and the number and quality of expert lectures was outstanding!

We also really liked the integrated concept of trade fair and a congress, as well as the significant increase in the topic of 'Defence & Security'!«



**Wolfgang Hehl**  
Augsburg Innovationspark GmbH



# WHAT EXHIBITORS SAY

»Airtec again showed the high quality of speakers, exhibitors and attendees. I had several valuable discussions with executives that resulted in new relationships and plans for collaboration.«



**Mike Hirschberg**  
Director of Strategy, H2 Advisors, LLC



»AIRTEC 2025 once again highlighted the industry's momentum, with a strong focus on innovation, security, and sustainability. As Airbus Protect, we valued the high-calibre discussions, new contacts, and the opportunity to further strengthen our partnerships across the European aerospace and defence ecosystem.

The event's emphasis on collaboration and technological progress aligns with our mission — protecting tomorrow's mobility through expertise in cybersecurity, safety, and sustainability.«



**Maik Kaminski**  
Airbus Protect, Senior Partner Business Development

# BOOKING OPTIONS

## Option #1 JOINT STAND

This is the "all-inclusive" option. If you take part in a joint stand, you will receive a ready-to-use stand construction with everything you need. Each joint stand has a topic - so you are firmly linked to this topic. A selection of joint stands is available on this page: [airtec.aero/booking-options](http://airtec.aero/booking-options)

### PRICES

6 qm-Package: € 4.960  
9 qm-Package: € 7.250  
12 qm-Package: € 8.960  
15 qm-Package: € 10.860  
20 qm-Package: € 14.850  
30 qm-Package: € 20.960

### CONTAINS

Carpet  
Ready-installed stand white  
H= 2,50m  
Front panel with labelling  
one Spot per 3 sqm  
Info counter with logo print  
Leaflet rack  
High table Bar stool (3x)  
Waste bin  
Poster graphic A0  
Power connection 1,5 kW

## Option #2 INDIVIDUAL STAND SPACE

Having your own stand space gives you maximum design freedom for your exhibition stand. This allows you to stand out much more from the crowd of your competitors. This is the only option where you can work with your own stand builder.

### PRICES

- Price per sqm from € 475
- Corner stands, end of row stands and block stands will be surcharged with 7% per corner
- Mandatory Promotion Fee: € 898

Optionally we offer you ready-installed stand systems from € 245/sqm.



[airtec.aero/booking-options](http://airtec.aero/booking-options)

all prices plus VAT

## Joint stands (= Option #1)



## COMPLETE turnkey exhibition booth package optionally available for individual stand space (= Option #2)





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